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# Makilat



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عام سعيد  
Happy New Year

2018

# Nakilat

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## 2017, A Special Year



Talal Al-khaled Al-Ahmad Al-Sabah  
Chief Executive Officer

First of all, I would like to extend my sincere wishes to you on the occasion of the New Year. I ask the Almighty to make it a blessed year in which KOTC will continue to accomplish more achievements with prevailing peace, security and stability upon our beloved country Kuwait and the whole world.

2017 had a special importance for KOTC, where we celebrated the 60th Anniversary. We were honored to meet His Highness the Amir Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah, may Allah protect him. He praised the vital role of the company since it was established, its contribution to the economy and providing strategic support to the country's oil sector. HH wished KOTC and the oil sector continuous success. We were also honored to meet His Highness the Crown Prince Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah, may Allah protect him, and he praised the sincere efforts and constructive cooperation between the company officials in strengthening its progress and consolidating its regional and international status. We are also delighted to meet His Highness Sheikh Jaber Mubarak Al-Hamad Al-Sabah, the Prime Minister.

During 2017, the company won several international awards, including the Marine Training Award by Lloyds International Middle East & Indian Subcontinent, and the Best Marine System Award from Ship Tech the International Marine Organization for its plan to upgrade its fleet and keeping up with the economic developments by offering special services that live up to Kuwait's name. We have also been awarded the Best Oil Tanker Operator Award by the International Marine Club.

One of the awards we have received is the "Best Oil Tanker Operator Award" in the marine industry for three consecutive years, the Best Marine Crewing Company Award in the Middle East & the Indian Subcontinent. KOTC CEO was awarded the title "The Distinguished Leader" by the Marine Standards Organization. The year 2017 was concluded with the company receiving a special recognition certificate from the International Maritime Organization in recognition of the outstanding humanitarian role of Al-Salmi tanker when it rescued 536 refugees from drowning in international waters near the Italian shores on 15.06.2014.

As to Al-Shuaiba and Um Al-Aish LPG Filling Branches, the company, through the current projects, aims to increase the Shuaiba LPG Filling Branch production capacity by the development of production lines which will be completed during the first quarter of 2018. It is expected that a 10% increase will be achieved and in line with KOTC strategy, Um Al-Aish LPG Filling Branch will fulfil the local market needs, especially the North Kuwait regions, and maintain the strategic reserve of 300,000 ready gas cylinders.

The Maritime Agency's branch continued its efforts to provide services to all tankers that berth at the Kuwaiti oil ports, where it hosted about 1,490 oil tankers, including 256 Kuwaiti tankers and 1234 non-Kuwaiti ones during the fiscal year 2016 / 2017. The maintenance contracts projects for a number of tankers were completed. The international classification certificates were renewed for all boats.

I would like to emphasize that these achievements have been made possible with Allah's grace and with the efforts of the dedicated employees who exert their utmost efforts to raise the company's flag. We are proceeding to achieve more successes and strengthen the status of the national fleet. In the next few days, we will sign a building contract for two LPG tankers, with a capacity of 58,000 tons each, to be delivered in November 2019 as part of Phase Four of fleet upgrading. We are also ongoing in developing human resources, building national staff and expertise that are capable of assuming responsibility. As well, our commitment to the social role towards the State establishments will continue.

In conclusion, on behalf of the Company's Board of Directors and all employees, I would like to express my sincere gratitude and appreciation to His Highness the Amir of Kuwait, HH the Crown Prince, HH the Prime Minister and the Chairman of the Supreme Petroleum Council for their valuable guidance for the company. I would also like to take the opportunity to commend the cooperation and effort exerted by the CEO and MDs of KPC, the efforts of the company employees at various branches and locations for the important role they play in achieving the goals and aspirations of the company.

## In recognition of the humanitarian effort in saving 536 refugees “Distinctive Appreciation” from IMO to “Al-Salmi”

**Sheikh Talal: Appreciation is not unfamiliar for those whose Leader is exemplary for humanitarian effort**

### **KOTC carries on with world-class services, honorably with Kuwaiti hands**

KOTC has been awarded a distinctive appreciation certificate from the International Maritime Organization (IMO) in recognition of its unique humanitarian effort. The KOTC owned tanker Al-Salmi saved 536 refugees near the Italian international waters on 15.6.2014.

CEO Sheikh Talal Al-Khalid received the certificate from the IMO Secretary-General Kitack Lim at a ceremony held at the UK on 29.11.2017. “The IMO appreciation of KOTC is not unfamiliar for those whose Leader is exemplary for humanitarian effort and adoption of aid initiatives as a result of conflicts and natural catastrophes,” Sheikh Talal said on the occasion. “Al-Salmi crew provided shelter, food and medical care for the survivors who were suffering from critical medical condition. The refugees were transported to an Italian port,” he added. “Due to the humanitarian nature of the operation, we saw a wide positive response from the local and international mass media. They all praised Kuwait role and KOTC for the good deed.” Sheikh Talal pointed out that the Head of Planning & Operations at the Italian



■ Sheikh Talal Al-Khalid and Mr. Kitack Lim. Mr. Ali Shehab, Mr. Hisham Al-Rifai, Mr. Abdullatif Al-Azmi, Cap. Yusef Al-Saqer and Cap. Ahmad Al-Salem present

Maritime Center for Rescue Operations Coordination presented a Thank-You letter to Al-Salmi captain and crew for their effort. “During the IMO meeting at the UK, Secretary-General Lim also commended KOTC leading and distinctive role as well as commitment to the marine industry and operations,” Sheikh Talal said. He spoke well about the IMO role in increasing the efficiency and performance of the world marine fleets, including that of KOTC, as part of the organization concern in the

implementation of international maritime laws that are related to the protection of lives and preservation of environment, not least contribution in the limitation of climate change phenomenon.

“KOTC carries on with its strategic vision in providing world-class services which are honorably and respectably done by Kuwaiti hands.

Such experience, ambition and effort will push Kuwait’s name high in the international marine industry,” Sheikh Talal concluded.



■ Sheikh Talal Al-Khalid receives Certificate of Appreciation from Mr. Kitack Lim

## Purposeful opinions to serve oil sector employees exchanged KPC and KOTC discuss HR policies and systems

A delegation from KPC, consisting of Performance & Compensation Manager Ibrahim Awad, Private Insurance Fund Team Leader Mohammed Al-Shayji, Senior Analyst - Human Resources Studies Mohammed Al-Ammar, Senior Analyst -Compensations Abdullah Al-Awadi and Senior Administrator-Employee Income Mrs. Munira Al-Enezi paid a visit to KOTC. The delegation met Human Resources & Career Development Group Manager Hisham Al-Rifai, Career Development Team Leader Abdullah Al-Enezi, Personnel Affairs Team Leader Mr. Abdullah Al-Nafisi, Manpower & Employee Income Team Leader Mr. Hamad Al-Mashari, Senior Analyst-Employment & Personnel Affairs Mrs. Reem Al-Banai and Senior Analyst-Labour Force and Compensations Mr. Tareq Al-Qattan. Topics related to HR policies and systems and how to benefit from the company's experience were discussed. A number of purposeful ideas that fall into the benefit of work and employees of the oil sector were



■ KOTC officials with KPC delegation

tackled at the meeting. Other matters discussed included the promotion system for filling jobs of grades 17 and above in the oil sector, on-job training, employee secondment programs with international companies outside Kuwait, examinations leave, conferences, exhibitions, the travel system for official duties exceeding one year and educational assistance. It is worth mentioning that this visit came as part of KPC's field visits to the subsidiary oil companies to discuss and demonstrate the topics

related to oil sector HR policies and system.

The results of the survey conducted in February 2016 on measuring the satisfaction of users of services provided by the human resources sector to the employees of KPC and the human resources departments in the oil sector have shown a number of aspects that require development, such as the need to carry out field visits by those involved at the subsidiary companies in order to strengthen the business partner principle.

### Cleaners, cafeteria and service workers training for emergency procedures

## Firefighting Awareness Day at the Marine Agency

The Marine Agency Branch held a training day for cleaning, Cafeteria and service workers about how to use the fire extinguishers. General Services Team Leader Mr. Raed Al-Mejbil, Senior Analyst-General Services Mr. Faleh Al-Ajmi, Controller-QHSSE Eng. Abdulaziz Al-Enezi and QHSSE Controller Mr. Kamran Ali, attended the training. Types of fire extinguishers and steps to be taken in case



■ Fire training for the Marine Agency employees

of a fire were explained. A practical training was carried out, and the participating

workers put out fires using the Marine Agency fire extinguishers.

Discussed the to-be-implemented annual plan, how to consolidate pros and overcome cons

## Internal auditing and its role in the oil sector in a presentation

In the context of KPC's keenness to introduce the internal auditing department role to the oil sector, Manager of Internal Auditing, Information Technology and Technical Support Unit at KPC Mr. Qusai Al-Sarawi, delivered a lecture at KOTC in which he took on the definition of internal auditing, its role in the oil sector, performing the auditing tasks, work evaluation and giving consultations to the senior management of the company. Mr. Al-Sarawi addressed the annual audit plan that will be implemented at the oil sector level, risk analysis and the special requests that come from the senior management, how to write and submit reports, communicating with the officials in each oil company in order to consolidate the pros and overcome the cons. He spoke about the futuristic vision of the Internal Audit Department, noting that it now covers all specialties in the oil sector and has qualified Kuwaiti accountants



■ Mr. Qusai Al-Sarawi speaks about the annual audit plan

and engineers. Mr. Al-Sarawi pointed out that the auditors who work in all KPC subsidiaries are at the highest level of professionalism with over 75% of them have professional certificates. Mr. Al-Sarawi explained that the internal audit management strategy is based on the development of auditors and training them to deal with problems in the oil sector, to have an audit plan consistent with the strategy of each oil company and derived from the general strategy of KPC. A discussion was held between Mr. Al-Sarawi and the KOTC officials and staff

participating in the lecture focused on the ability of the internal audit unit in each oil company to cover all company activities, how the auditor conducts his/her work and how they are trained to reach solutions to some of the problems in the oil companies. The steps are followed by the KOTC Audit Unit at its work, auditors observations, how they are discussed with the officials and the final reporting steps to the CEO and the companies Audit Committee in addition to KPC were also discussed.



■ Mr. Khalid Al-Asousi in a attending the lecture



■ Participants at the presentation

**Participants: KOTC spares no effort to support the voluntary work**  
**Legal Affairs and Public Relations employees**  
**Shuwaikh beach-cleaning campaign**



■ KOTC employees at Al-Shuwaikh beach cleaning campaign group photo

Within the framework of disseminating the culture of marine environment protection all over Kuwait coast, the employees of the Legal Affairs Group and PR & Administrative Services Group arranged a campaign to clean Shuwaikh beach.

The campaign is in line with KOTC concern in the protection of environment, boosting awareness about the importance of keeping our beaches clean and encouraging people to be involved in the voluntary works, tidiness and

maintaining Kuwait sea-front. Participants said that KOTC spares no effort in support of the voluntary work and underline its value in order to push them to be more involved in the protection of environment and diversification activities.



■ Miss. Muneera Al-Khashti and Miss. Muna Al-Sabah at the cleaning campaign



■ Cleaning the beach



■ Miss. Siham Haidar, Mr. Abdulmohsen Al-Abdulkareem and a number of employees at the campaign



■ Mr. Abdulwahab Al-Qatami at the campaign

## Market development and expansion in using the energy in a presentation Planning: KOTC closely follows demand for LNG Tankers



■ Mr. Qahtan Al-Abdulkarim speaking

KOTC Planning Group held a presentation at the Head Office auditorium on the LNG Shipping Market Outlook.

Speaking at the presentation were Manager Planning Group Mr. Qahtan Al-AbdulKarim and Captain Jamal Hassoun Advisor Business Development.

The presentation was attended by delegates from KPC – International Marketing (IM) Supply Operations Department (Energy & Gas) and Planning Marketing Department (Projects & Special Studies).

The Presentation was also attended by a delegate from the State Audit Bureau (SAB) and KOTC employees from different groups.

Mr. Al-Abdulkarim outlined the purpose of the presentation, the sources of energy and shed some light on using LNG as a

convenient and clean energy for the power stations in Kuwait keeping the environment from the impacts of emissions resulting from other traditional fossil fuels.

"The developments in the LNG transportation market industry were also tackled, where this sector is expected to increase in importance in the future especially, with the expected increase production of LNG worldwide, as well as the steady increase and high demand of LNG by many countries including Kuwait. This is to meet the needs of consumption from this environment-friendly energy in light of the urban expansion" said Mr. Al-Abdulkarim.

The floor was then given to Captain Jamal Hassoun who covered the technical aspects of the presentation which included

a brief about what is LNG, the history of LNGC Al Rawdatain which was owned by KOTC in the early 1980's, the process of extracting, liquefaction and transportation of LNG, the world supply and demand of LNG, Kuwait's requirements of energy and imports of LNG, the Al-Zour LNG Imports Project, the types and sizes of LNG Carriers and the price of new LNG Carriers and a similar brief was also given on the Floating Storage and Regassification Units (FSRU). Mr. Al-Abdulkarim continued the presentation by explaining the changes in LNG contracts in terms of duration and volumes and the freight rates tendency, he did also highlight the importance of renewable energy for the future and the LNG as a transitional energy on the mid-term. Captain Hassoun concluded the presentation by giving a summary on what was covered highlighting some recommendations for KOTC's consideration. At the end Mr. Al-Abdulkarim and Capt. Hassoun answered the attendee's questions and thanked all the attendees for their participation and the interest shown in this important presentation.



■ Cap. Jamal Hassoun and Mr. Qahtan Al-Abdulkarim view information and recommendations



■ Participants in the presentation

## Oil pollution, rescue and general average tackled Protection & Indemnity Club Presentation



■ Part of the attendance



■ Protection & Indemnity Club representative speaking

Insurance Section, in coordination with Protection & Indemnity Club UK (P&I), held a presentation on November 8th, 2017 about oil pollution, rescue and general average due to accidents. Senior Underwriter Mr. Andrew Kemp and Deputy Union Manager Mr. Sumit Mado spoke at the presentation. Subjects

tackled included risk management, loss prevention following accidents, crew quick response, techniques used to report accidents, coordination with concerned government and non-government bodies, services provided by the Club, legal aspects and management of mass media. A number of concerned

employees from KOTC, KPC and its subsidiaries attended the presentation. Experience and market best practices were exchanged between the speakers and audience. UK P&I Club is one of the world oldest protection and indemnity clubs. It covers the company's 3rd party liability. Currently, 16 of KOTC tankers are insured with the Club.



■ Part of the attendance



■ Part of the attendance

## In line with IMO requirements for emissions reduction and environment protection KOTC implements Eco-Insight in 26 tankers



■ Employees at the training course

As part of KOTC efforts to boost its energy management capabilities, Fleet Engineering Group held an introductory presentation about Eco-Insight program to monitor and measure fuel consumption. The program is being implemented on 26 tankers of KOTC fleet. The program comes in line with the requirements of International Maritime Organization (IMO) that aim to reduce the ships emissions and protect the environment.

Fleet Engineering Group has taken the lead on Energy Management of KOTC Fleet Vessels. The scope of the ambitious plan is sub-divided into the following:

Ship Energy Efficiency Management Plan: A very comprehensive plan has been developed to control all energy consuming

activities under one umbrella. Activities are distributed over phases to be tackled in a structured manner. A monitoring matrix has been developed.

Eco-Insight: A software has been procured for benchmarking and close monitoring of fuel consumptions. ECO Insight is an innovative approach brings together vessel reporting data with a broad range of industry information to offer unique benchmarking capabilities. At the same time, it provides a comprehensive and easily accessible way to manage the performance of a fleet. ECO Insight also supports in complying with existing and upcoming environmental regulations and voluntary schemes, such as the EU MRV regulation and the IMO consumption data collection system. Fleet

Engineering Group installation of this software on 26 of our vessels.

Dashboard: Additionally, Eco-Insight has the potential to cover all non report parameters, speed/fuel analysis, effects of weather, effects of trim etc. and dashboard parameters for the higher management. ISO Standard 50001 for Energy Management: Fleet Engineering Group made it their objective to implement this standard on all vessels and related groups in the head office. Office Management System and Shipboard Management System has been amended to incorporate all features of the standard head office and ships staff training conducted. It is expected that the forthcoming annual audit will enable us to get the certification of compliance.



■ Employees training on Eco-Insight program

## Occupational health and safety requirements tackled

### “Hazardous Materials” awareness presentation



■ Part of the attendance

HR & Career Development Group held an awareness presentation about the hazardous materials. The speaker, Safety Training Engineer Hatem Rushdi from KNPC, tackled the hazardous

materials at work sites and their risk one it is used improperly. Eng. Rushdi spoke about how to handle such materials and the occupational health and safety requirements which



■ Eng. Hatem Rushdi talks about how to handle hazardous chemicals

should be provided to ensure protection especially for those directly dealing with them. Examples of accidents caused by hazardous materials and how to avoid them were given.

## KPC's Stand enhances local status and ascertains social responsibility concepts

### Distinguished participation of the company at Kuwait International Book Fair

Under the umbrella of KPC, KOTC participated in the 42nd Kuwait International Book Fair, which was held in Mishref area from 15 to 25 November. Through its participation in this annual cultural festival, KPC and its subsidiaries aimed to strengthen their position on the local level and to establish the concepts of social responsibility, including those related to social communication. KPC and its subsidiaries' stand



■ Miss. Muneera Al-Khashti at the KPC stand

included a number of important publications, such as the "Oil Culture for All" book along with

a collection of publications that included KPC and its subsidiaries tasks in the oil industry.

## To raise job performance and employees efficiency

### The company contracted Ernst & Young for management systems development



■ Mrs. Zeina Al-Saadi speaking



■ Eng. Yusra Al-Khalifa introducing the presentation

Through the Quality, Health, Safety, Security, Environment & Comprehensive Risk Management Group, KOTC contracted with Ernst & Young Company to establish and develop a detailed system for integrated management of quality, health, safety, security and environment for all KOTC groups. The development will be in accordance with the requirements of international quality standards ISO 9001, Health & Safety OHSAS 18001, Information Security Standards ISO 27001,

Environment ISO 14001 and Energy Management ISO 5000. Other systems to be developed include KOTC 2040 Strategic Plan for Quality, Health, Safety, Security and Environment which fulfils the requirements of KPC for Health, Safety and environment (Standards 18), and to provide support in the area of training and awareness for KOTC employees.

The QHSSE & Comprehensive Risk Management Group coordinated with the company's different groups by appointing representatives to

implement these systems that are expected to contribute to the improved job performance and employees' efficiency.

In this context, an introductory lecture was organized for all representatives of the company's groups, presented by Mrs. Zeina Al-Saadi from Ernst & Young. She outlined the work plan to be followed to implement this important project.

It is expected that the QHSSE integrated management system will be completed by the end of 2018.

## His Highness The Amir Praises KOTC's Role in Driving the Wheel of Economy



## The Crown Prince Commends the Sincere Efforts to Strengthen KOTC's Progress and Establish its Regional and International Status



The Prime Minister Welcomed KOTC's CEO and a Number of Employees on the Company's 60th Anniversary



The Company and Employees Celebrate National Holidays



The Company and Employees Celebrate International Earth Day



For the Tenth Year in a Row, The Company Organizes the Holy Quran Memorization and Reciting Competition



Organizing KOTC's Annual Shooting Cup



KOTC Wins Maritime Training Award for the Middle East and the Indian Subcontinent



KOTC Received the Best Marine System Award



The Company Received the "Best Oil Tankers Operator" in the Middle East and The "Distinguished Leader" is granted to Sheikh Talal Al-Khaled



The Company Was Granted the Best Oil Tankers Operator Award for the Current Year by the International Marine Club



The General Fire Department Honors the Company



Ministry of Electricity & Water Honored KOTC for Effective Role in Conservation Campaign



Public Relations Team Visited Kuwait Autism Center



The Company Sells “Hadiyah” as Part of the 5-year Fleet Modernization Plan



KOTC Hosts the “Think- K” Forum



KOTC and Alfa Laval Sign a Contract for Supply and Operating Ballast Water Equipment Onboard 15 Tankers



KOTC and Strategy & Middle East start Setting and Upgrading the Strategy Contract



KOTC Renews the “Green Award” Certificate



Continued Training Courses for Marine Officers and Engineers Working Onboard the Tankers



An Innovative Training Program for Team Leaders



KOTC Participated in the First Maritime Forum



KOTC Distinguished Presence  
at the Third Kuwaiti Oil and Gas  
Conference & Exhibition



The Company Leaders and Employees  
Exchange Eid Al-Adha Greetings



Health and Environment Day at  
"Al-Shuaiba" LPG Filling Branch



Safety Day at Al-Shuaiba  
LPG Filling Branch



A Walkathon for Company Employees  
in Al-Shaheed Park



Training the Employees on ISO 50001  
Energy Management System



The Company Launched the E-mailing  
Project with Government Agencies  
K2G / G2G



Cleaning Campaign for Souq Sharq  
Beach by Fleet Operations Employees

